

Talis becomes a SAGE company

Questions and Answers

Will Talis be absorbed into SAGE Publishing?

No, Talis will remain an independent business. There are no plans to merge Talis into SAGE or to change existing relationships between Talis and its customers. In seeking a strategic partner we wanted to ensure we retained our customer focussed, entrepreneurial and transparent culture. Talis will remain based in Birmingham, UK, with the same management team and employees.

Why is Talis choosing to be acquired now?

To achieve our full potential and serve more students, faculty and librarians in more universities worldwide, we realised it was highly likely that at some stage we would need additional capital, infrastructure and commercial support. However, the Talis shareholders (employees) wanted investors who aligned with our mission, culture and operating model. SAGE approached Talis, and we came to understand that SAGE also had a unique culture and sense of mission that very much resonated with our own.

Why is SAGE making this acquisition?

As librarians and faculty increasingly work to provide students with easy and immediate digital access to key content resources, often via their LMS (Learning Management System) the need for a Resource List Management Systems (RLMS) has become established in UK libraries, with growing interest outside of the UK. Adding Talis to the SAGE portfolio of Technologies for Learning and Research, SAGE will further expand its software and service solutions to support learning and research in higher education institutions. Talis fits this goal by responding to the evolving technological needs of academic librarians.

What skills and experience will Talis bring to SAGE?

Talis are a dynamic and talented group with proven excellence offering Software as a Service (SaaS) alongside specialist knowledge of the academic library market. SAGE currently does not have a software product competency within the organisation, and Talis's collective abilities will form the hub of a new competency for SAGE.

Will there be any staff changes at Talis?

No, Talis employees will all continue to work for Talis from our base in Birmingham, UK, with no planned changes to contracts or terms of employment. It is only the shareholders of Talis Group Limited that are changing. SAGE will become the 100% owner of Talis Group Ltd.

Will reading list data now be available to SAGE?

No, our long standing position of being publisher and content agnostic is fundamental to the success of our products. All reading list data and content belongs to each customer, not to Talis. There is no intention to leverage or promote SAGE content which would obviously undermine this position.

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